



REGIONAL BUSINESS FACILITATION, ADVISORY AND EXECUTION



Connecting resources to enablers across
Madagascar, Mauritius and selected regional
markets

Resources exist. Conversion remains difficult

The recurring obstacle is the path between interest and measurable execution.

01 **FRAGMENTED INFORMATION**

Stakeholders lack reliable market, partner and operating intelligence.

02 **UNPREPARED OPPORTUNITIES**

Projects often reach funders before governance, documentation and risk are ready.

03 **WEAK HAND-OFFS**

Introductions stall when no party owns coordination and follow-through.

04 **LIMITED LOCAL EXECUTION**

Regional ambitions need trusted local capacity after agreements are signed.

One regional platform from evidence to execution

1

UNDERSTAND

Research markets,
sectors and
stakeholders



2

PREPARE

Structure organisations,
projects and investment
materials



3

CONNECT

Coordinate credible
partners, institutions
and resources



4

EXECUTE

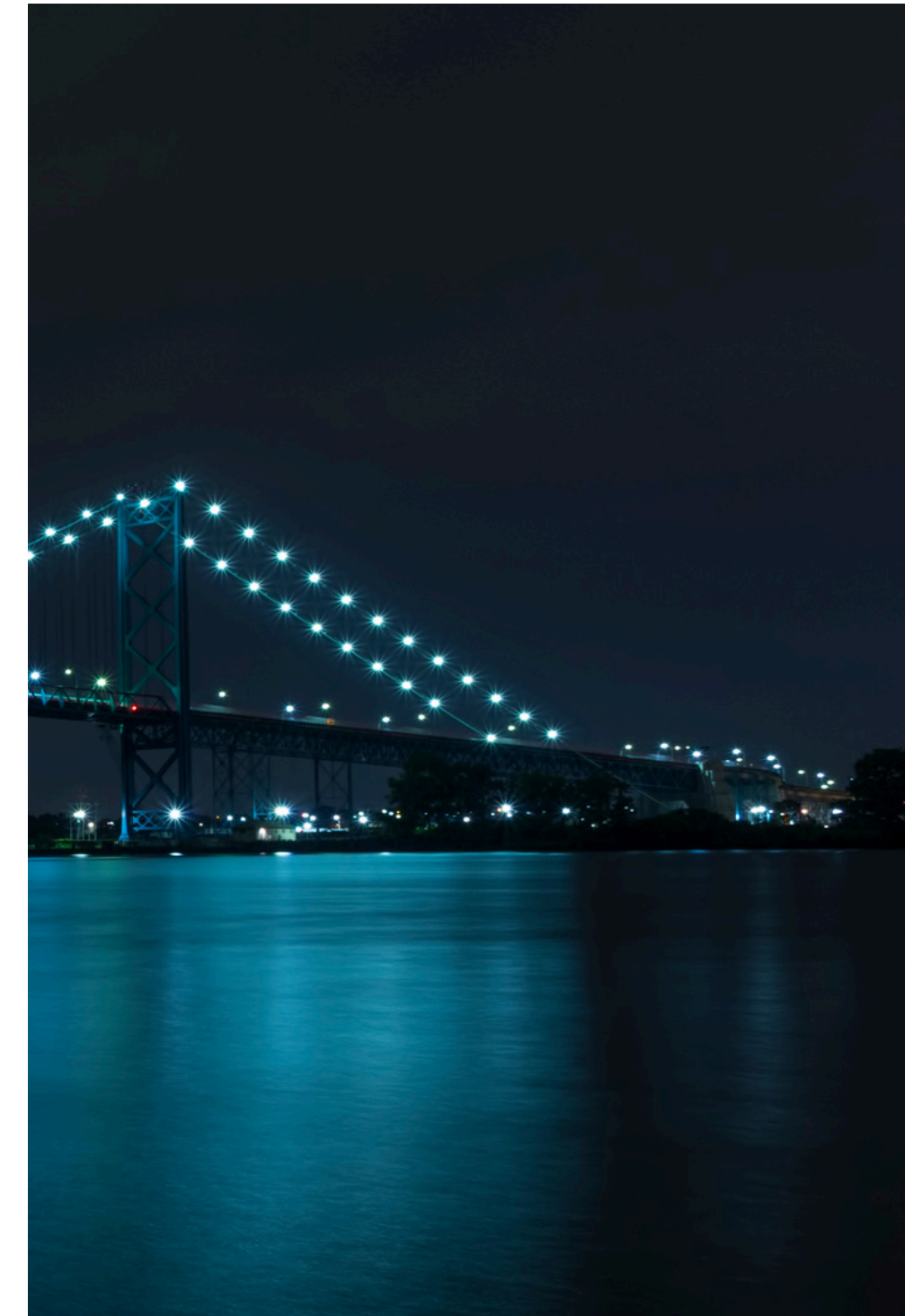
Manage actions,
milestones, reporting
and follow-up

KPI Africa adds value through verified information, structured preparation and accountable follow-through.

A practical discipline for regional opportunity development



- B BUILD TRUST**
Transparency, integrity and accountability
- R RESEARCH THE FACTS**
Verified evidence and operating realities
- I IDENTIFY OPPORTUNITY**
Viable needs matched to market demand
- D DEVELOP CAPABILITY**
Professionals, enterprises and institutions prepared to deliver
- G GATHER RESOURCES**
Knowledge, finance, networks and implementation partners
- E EXECUTE IMPACT**
Actions monitored against milestones and results



Seven connected service lines

01 Market research & intelligence

02 Business facilitation & market entry

03 Project & investment readiness

04 Strategy & execution support

05 Corporate & administrative services

06 Communication & stakeholder engagement

07 Platforms & regional initiatives

Engagements may begin with a paid diagnostic, market scan, readiness assessment or 90-day action plan.

A coordinating layer across existing mandates



Start where cross-border coordination and implementation matter most

IMMEDIATE | 0-3 MONTHS

Madagascar and Mauritius

MID-TERM | 3-12 MONTHS

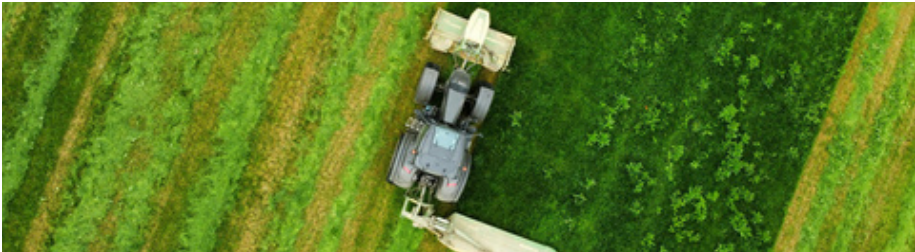
South Africa and Indian Ocean markets

LONG-TERM | 12+ MONTHS

Eastern and Southern Africa, India and selected international markets



PRIORITY SECTORS



Agribusiness & food value chains



Mining & associated services



Digital services & BPO



Energy & environmental solutions



Tourism & hospitality



Trade, logistics & import-export



Infrastructure & construction



Manufacturing & industry



Financial & professional services

A stage-gated path with clear ownership and approvals



Every engagement requires a defined client, scope, owner, budget, deliverables and approval process.

Five routes to a sustainable and robust consultancy model

- 1

CONTRACTED ASSIGNMENTS

Fixed fee, daily rate or milestone payments
- 2

PARTNER INITIATIVES

Agreed share of revenue or distributable profit
- 3

VENTURE CREATION

Development fees, management fees and ownership returns
- 4

OUTCOME-LINKED PARTICIPATION

Predetermined success fee, royalty or time-limited participation
- 5

CORPORATE RETAINERS

Monthly or quarterly fee for continuing support

The Capital Bridge 2027

Proposed regional platform connecting capital with prepared projects and measurable follow-up.

INSIGHT

Understand priorities and evidence

BANKABILITY

Prepare projects and documentation

DEAL-MAKING

Match qualified actors in controlled settings

IMPACT

Track actions at 3, 6 and 12 months



THE
CAPITAL
BRIDGE | AFRICA &
INDIAN OCEAN

Status: concept under validation | Antananarivo | April 2027 proposed

Market validation before regional scale

0-3 MONTHS

ESTABLISH

Confirm legal and operating foundations. Build the target-account pipeline. Secure initial assignments in Madagascar and Mauritius.

3-6 MONTHS

TEST & PROVE

Deliver entry assignments. Publish evidence-led market insights. Convert suitable clients into implementation support or retainers.

6-12 MONTHS

EXPAND

Deepen institutional partnerships. Prepare regional missions and platforms. Enter selected South African and Indian Ocean opportunities.

Illustrative Year 1 targets: 6 thought leadership initiatives | Three Socio-Economic Actions | 8-12 Paid Assignments | 3-5 retainers | 2-3 anchor institutional clients | 3 Ecosystem Boosting Events



LET US TURN REGIONAL OPPORTUNITY INTO MEASURABLE EXECUTION



KPI AFRICA
BUSINESS SERVICES

For partnerships, market entry, investment readiness and institutional collaboration

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Madagascar • Mauritius • Africa • Indian Ocean